

# LARGEST PRIVATE COMPANIES

Headquarters located in San Diego County; ranked by 2007 revenue

Rank <i>(last year)</i>	Company Address Web site(s)	Telephone Fax Toll-free number	Revenue: \$ Millions •2007 •2006 •% change (loss)	Number of employees companywide	Business description	•Local CEO •Local CFO	Year established locally
<b>1</b> (2)	<b>Barnhart Inc.</b> 10760 Thornmint Road, San Diego 92127 www.debinc.com	(858) 385-8200 (858) 385-8201	\$541.2 \$466.8 16	475	General building, engineering, construction and program management for educational, civic and government facilities	Douglas Barnhart	1983
<b>2</b> (4)	<b>La Mesa RV Center Inc.</b> 7430 Copley Park Place, San Diego 92111 www.lamesarv.com	(858) 874-8000 (858) 874-8011	\$381.5 \$433.0 (12)	850	Recreational vehicle sales and service with related clerical work	James R. Kimbrell Timothy K. O'Connor	1972
<b>3</b> (6)	<b>Roel Construction Co. Inc.</b> 3366 Kurtz St., San Diego 92110 www.roel.com	(619) 297-4156 (619) 297-1522 (800) 662-7635	\$320.0 \$291.2 10	314	General contractor specializing in tenant improvement and general construction	Wayne Hickey Craig Koehler	1959
<b>4</b> (9)	<b>Lusardi Construction Co.</b> 1570 Linda Vista Drive, San Marcos 92078 www.lusardi.com	(760) 744-3133 (760) 744-9064 (888) 844-3133	\$315.0 \$266.7 18	342	General contractor for commercial and industrial projects	Scott Free Stan Prigmore	1958
<b>5</b> (7)	<b>Kleinfelder Inc.</b> 5015 Shoreham Place, San Diego 92122 www.kleinfelder.com	(858) 320-2000 (858) 320-2001	\$300.9 \$290.1 4	2,065	Engineering services	Gerald J. Salontai John M. Pilkington	1999
<b>6</b> (NR)	<b>One Source Distributors LLC</b> 3951 Oceanic Drive, Oceanside 92056 www.1sourcedist.com	(760) 966-4500 (760) 966-4599 (800) 266-9111	\$248.0 \$213.0 16	295	Electrical and industrial automation products for MRO, construction, utility and OEM applications	Robert Zamarripa Tim Walsh	1983
<b>7</b> (NR)	<b>DPR Construction Inc.</b> 6333 Greenwich Drive, #170, San Diego 92122 www.dprinc.com	(858) 597-7070 (858) 597-7001 (800) 501-4377	\$238.5 \$219.4 9	2,136	Building contractor	Jay Leopold	1992
<b>8</b> (NR)	<b>Prometheus Laboratories Inc.</b> 9410 Carroll Park Drive, San Diego 92121 www.prometheuslabs.com	(888) 423-5227 (858) 535-2193 (888) 423-5227	\$220.9 \$187.4 18	na	Specialty pharmaceutical company focusing on treating diseases and disorders by integrating therapeutics and diagnostic services	Joseph M. Limber	1996
<b>9</b> (11)	<b>Reno Contracting Inc.</b> 1450 Frazee Road, #100, San Diego 92108 www.renocon.com	(619) 220-0224 (619) 220-0229	\$217.4 \$198.5 10	75	General contractor, specializing in tilt-up and steel-frame buildings for commercial office, biotech, medical, retail, industrial and tenant improvement projects	Matt Reno Linda Melemed	1993
<b>10</b> (10)	<b>Swinerton Builders</b> 17140 Bernardo Center Drive, #216, San Diego 92128 www.swinerton.com	(858) 622-4040 (858) 622-4044	\$198.3 \$207.5 (4)	na	Pre-construction and construction services	Don Adair Mark Catel	1993
<b>11</b> (12)	<b>Soltek Pacific</b> 2424 Congress St., San Diego 92110 www.soltekpacific.com	(619) 296-6247 (619) 296-7732	\$182.5 \$241.5 (24)	240	General contractor, construction management, design-build	Stephen W. Thompson	1974
<b>12</b> (15)	<b>Genica Corp.</b> 1890 Ord Way, Oceanside 92056 www.geeks.com, www.evertex.com	(760) 726-7700 (760) 639-4599	\$164.0 \$140.9 16	234	Online resellers, retailers, sellers of computers, components, supplies	Scott Kusel Geoff Hildebrandt	1999
<b>13</b> (13)	<b>Harper Construction Co. Inc.</b> 2241 Kettner Blvd., #300, San Diego 92101 na	(619) 233-7900 (619) 233-1889	\$142.1 \$178.2 (20)	108	Design-build general contractor	Jeffrey A. Harper Gary L. Fitzgerald	1974
<b>14</b> (17)	<b>American Specialty Health Inc.</b> 777 Front St., San Diego 92116 www.ashcompanies.com	(619) 578-2000 (619) 237-3826 (800) 578-2000	\$129.0 \$128.0 1	na	Personal health improvement and health care benefits	George DeVries Dennis Beal	1994
<b>15</b> (NR)	<b>Coffman Specialties Inc.</b> 4375 Jutland Drive, #260, San Diego 92117 www.coffmanspecialties.com	(858) 272-9080 (858) 272-3655	\$126.4 \$96.3 31	na	General engineering, concrete subcontractor	Colleen Coffman John Palmer	1991
<b>16</b> (19)	<b>Autosplice Inc.</b> 10121 Barnes Canyon Road, San Diego 92121 www.autosplice.com	(858) 535-0077 (858) 535-0933	\$114.7 \$100.8 14	850	Designs, manufactures and markets electronic, electrical and mechanical products, systems and services for automotive and telecommunication industries	Irwin Zahn Barrett Lambert	1990
<b>17</b> (18)	<b>T.B. Penick &amp; Sons Inc.</b> 9747 Olson Drive, San Diego 92121 www.tbpenick.com	(858) 558-1800 (858) 558-1881	\$103.1 \$107.5 (4)	450	General contracting, structural concrete, innovative concrete, design-build	Marc Penick Tim Penick John Boyd	1905
<b>18</b> (25)	<b>The Active Network</b> 10182 Telesis Court, #100, San Diego 92121 www.activenetwork.com	(858) 964-3801 (858) 551-7619	\$102.0 \$62.7 63	na	Provides integrated technology solutions, marketing services and online media properties	Dave Alberga Steve Kemper	1998
<b>19</b> (27)	<b>Jaynes Corp. of California</b> 111 Elm St., San Diego 92101 www.jaynescorp.com	(619) 233-4080 (619) 233-4090	\$100.4 \$59.3 69	458	Southwest regional contractor	Richard Cohen	2001
<b>20</b> (NR)	<b>Bridgepoint Education</b> 13500 Evening Creek Drive N., #600, San Diego 92128 www.bridgepointeducation.com	(858) 513-9240 (800) 309-6114 (866) 711-1700	\$85.7 \$28.6 199	na	Independent, private higher education company	Andrew Clark Dan Devine	2004
<b>21</b> (21)	<b>Jazzercise Inc.</b> 2460 Impala Drive, Carlsbad 92010 www.jazzercise.com	(760) 476-1750 (760) 602-7180 (800) 348-4748	\$85.0 \$76.0 12	144	International fitness franchise business; provides dance fitness programs, workout apparel, DVDs, events	Judi Sheppard Missett Sally Baldrige	1979
<b>22</b> (20)	<b>Cuso Financial Services LP</b> 10455 Sorrento Valley Road, #210, San Diego 92121 www.cusonet.com	(858) 530-4400 (858) 530-1929	\$81.3 \$79.2 3	116	Securities broker/dealer for credit unions and their members	Valorie Seyfert Loraine Wiser	1996
<b>23</b> (26)	<b>Erickson-Hall Construction Co.</b> 500 Corporate Drive, Escondido 92029 www.ericksonhall.com	(760) 796-7700 (760) 796-7750	\$71.3 \$61.7 16	na	General contractor, construction manager	Dave Erickson Michael Hall	1998
<b>24</b> (NR)	<b>Veridium Inc.</b> P.O. Box 609036, San Diego 92160 www.veridium.com	(619) 448-1000 (619) 562-5776	\$70.0 \$50.0 40	500	Precision metal components for medical, nuclear and aerospace applications	Neal Nordstrom Wayne Suerth	1948
<b>25</b> (36)	<b>Skinmedica Inc.</b> 5909 Sea Lion Place, Suite H, Carlsbad 92010 www.skinmedica.com	(760) 448-3600 (760) 448-3603	\$67.3 \$44.5 51	199	Pharmaceutical company that develops, acquires and commercializes products that treat dermatological conditions	Mary Fisher Thomas H. Insley	1999

na Not available

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**Notes:** The following companies did not return surveys for this year's list: Goal Financial LLC, No. 1 on last year's list; Interior

Specialists Inc., No. 3 on last year's list; Ace Parking Management, No. 5 on last year's list; Technology Integration Group, No. 8 on last year's list; Drew Ford, No. 14 on last year's list; K Motors Inc., No. 16 on last year's list; Windsor Capital Mortgage, No. 23 on last year's list; Epsilon Systems Solutions Inc., No. 24 on last year's list; Michael Crews Development, No. 28 on last year's list; Ken Blanchard Cos., No. 31 on last year's list; Ace Relocation Systems Inc., No. 33 on last year's list; Ninyo & Moore, No. 35 on last year's list; Mr. Copy, No. 37 on last year's list; Five Point Capital, No. 39 on last year's list; and Parron Hall Office Interiors, No. 42 on last year's list.

**Sources:** The companies, financial statements and San Diego Business Journal list files.

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Researched by Kevin Black and Andrew Schweizer

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<b>26</b> (22)	<b>Innovative Employee Solutions Inc.</b> 9665 Granite Ridge Drive, #420, San Diego 92123 www.innovativeemployeesolutions.com	(858) 715-5100 (858) 715-5110 (800) 433-0961	\$64.0 \$71.0 (10)	23	Payroll and outsourced human resource administrative services	Elizabeth M. Rice Orlando Kleen	1974
<b>27</b> (NR)	<b>John Hine Pontiac</b> 1545 Camino del Rio S., San Diego 92108 www.johnhine.com	(619) 297-4251 (619) 297-6268	\$63.1 \$69.0 (9)	199	Automobile dealership	John Hine Jr. Suzanne Abraham	1957
<b>28</b> (43)	<b>ESET LLC</b> 610 W. Ash St., #1900, San Diego 92101 www.eset.com	(619) 876-5400 (619) 876-5845 (866) 343-3738	\$62.6 \$33.8 85	112	Anti-virus and anti-spyware software including anti-spam and personal firewall	Anton Zajac Kevin Lam	1999
<b>29</b> (45)	<b>SGIS</b> 10105 Pacific Heights Blvd., #130, San Diego 92121 www.sgis.com	(858) 551-9322 (858) 551-4522 (800) 919-3031	\$62.0 \$30.6 103	850	Provides defense services and solutions	Poorvesh Sheth	2002
<b>30</b> (30)	<b>NTD Architecture</b> 9655 Granite Ridge Drive, #400, San Diego 92123 www.ntd.com	(858) 565-4440 (858) 569-3433	\$57.2 \$52.8 8	280	Design firm providing architecture engineering and interior design, specializing in health care and education facilities	Jon Baker Todd Stuchler	1965
<b>31</b> (34)	<b>MTC Services Corp.</b> P.O. Box 121060, Chula Vista 91910 www.mtcsc.com	(619) 585-2100 (619) 585-2101	\$55.6 \$46.0 21	280	Technical engineering support services to Department of Defense	David Camarata Marguerite Camarata	1997
<b>32</b> (NR)	<b>Peregrine Semiconductor Corp.</b> 9380 Carroll Park Drive, San Diego 92121 www.psemi.com	(858) 731-9400 (858) 731-9499	\$53.5 \$38.2 40	296	Designs, manufactures and markets high-performance communications RF integrated circuits for wireless infrastructure, communications, aerospace and avionics markets	Jim Cable Phil Chapman	1990
<b>33</b> (29)	<b>Super Warehouse</b> 6779 Mesa Ridge Road, #200, San Diego 92121 www.superwarehouse.com	(858) 764-8900 (858) 453-9200 (800) 814-5410	\$53.3 \$52.9 1	na	Global provider of technology solutions and IT products	Russell Schneider Don Halloran	1999
<b>34</b> (32)	<b>Barney &amp; Barney LLC</b> 9171 Towne Centre Drive, #500, San Diego 92122 www.barneyandbarney.com	(858) 457-3414 (858) 909-9729 (800) 321-4696	\$52.0 \$47.4 10	249	Full service risk management consulting and employee benefits insurance services	Paul Hering Hal Dunning	1909
<b>35</b> (38)	<b>Tapestry Solutions Inc.</b> 5643 Copley Drive, San Diego 92111-7903 www.tapestrysolutions.com	(858) 503-1990 (858) 244-6240	\$50.5 \$43.3 17	327	Provider of custom software, training, consulting and support services to commercial and government customers	Galen D. Aswegan Mark A. Young	1993
<b>36</b> (40)	<b>3E Co.</b> 1905 Aston Ave., Carlsbad 92008 www.3ecompany.com	(760) 602-8700 (760) 602-8852 (800) 360-3220	\$45.0 \$40.9 10	352	Global provider of chemical, regulatory and compliance information services	Robert Christie Kevin O'Hare	1988
<b>37</b> (NR)	<b>Johnson &amp; Jennings General Contracting</b> 6165 Greenwich Drive, #180, San Diego 92122 www.johnsonandjennings.com	(858) 623-1100 (858) 623-1108	\$40.0 \$46.0 (13)	40	Commercial tenant improvement construction firm	Tom Johnson Jackie Jennings Naomi Lohnes	1981
<b>38</b> (41)	<b>D &amp; D Tool &amp; Supply</b> 1028 Buenos Ave., San Diego 92110 www.ddtool.com	(619) 276-9100 (619) 276-9199 (800) 876-5553	\$36.8 \$36.5 1	135	Industrial distributor	Georgia Dutro Georgia Dutro	1947
<b>39</b> (44)	<b>Information Systems Laboratories</b> 10070 Barnes Canyon Road, San Diego 92121 www.islinc.com	(858) 535-9680 (858) 373-2729	\$34.7 \$32.8 6	na	High-tech research and development company, providing solutions to elements of the Department of Defense	Richard G. Miller Michael Dowe Jr. Peter Kuebler	1996
<b>40</b> (NR)	<b>Independent Financial Group LLC</b> 12636 High Bluff Drive, #100, San Diego 92130 www.ifgsd.com	(858) 436-3180 (858) 481-9033 (800) 269-1903	\$32.2 \$23.4 38	na	Provides financial planning/investment services	Joe Miller	2003
<b>41</b> (NR)	<b>Advanced Planning Services Inc.</b> 1500 State St., #220, San Diego 92101 www.apshome.com	(619) 220-8116 (619) 398-3656 (800) 551-8116	\$30.6 \$23.5 30	na	Independent financial services provider	Michael T. Rodman Michael T. Rodman	1999
<b>42</b> (NR)	<b>SeaSpine Inc.</b> 2302 La Mirada Dr., Vista 92081 www.seaspine.com	(760) 727-8399 (760) 727-8809	\$30.4 \$19.6 55	36	Develops and markets spinal implants	Kirt Stephenson Kirt Stephenson	2004
<b>43</b> (NR)	<b>Borrego Solar Systems Inc.</b> 1365 N. Johnson Ave., #102, El Cajon 92020 www.borregosolar.com	(619) 562-7183 (619) 562-4310 (800) 430-2815	\$30.4 \$11.7 159	160	Installation, design and construction company specializing in rooftop photovoltaic installations for homes and businesses	Aaron Hall	1980
<b>44</b> (49)	<b>Maxim Systems</b> 1615 Murray Canyon Road, #400, San Diego 92108 www.maximsys.com	(619) 574-2400 (619) 293-3541	\$29.0 \$26.7 9	141	Multilevel security, trusted computing, information sharing, software solutions for modeling and simulation for Department of Defense	James R. Wangler	1998
<b>45</b> (50)	<b>Althea Technologies Inc.</b> 11040 Roselle St., San Diego 92121 www.altheatech.com	(858) 882-0123 (858) 882-0133 (888) 425-8432	\$28.6 \$25.2 13	na	Pharmaceutical contract manufacturing company	Magda Marquet Francois Ferre Gary Gilmore	1998
<b>46</b> (NR)	<b>Synteract Inc.</b> 5759 Fleet St., #100, Carlsbad 92008 www.synteract.com	(760) 268-8200 (760) 929-1419	\$27.4 \$28.0 (2)	231	Contract research organization providing clinical development and consulting services	Ellen Morgan R. Craig Spitz	1995
<b>47</b> (46)	<b>Anderson Direct Marketing</b> 12650 Danielson Court, Poway 92064 www.andersondirectmarketing.com	(858) 413-0300 (858) 413-0220 (888) 694-5094	\$26.5 \$28.0 (5)	na	Direct marketing agency	Ted Tietge Randy Dale	1985
<b>48</b> (NR)	<b>Stone Brewing Co.</b> 1999 Citracado Parkway, Escondido 92029 www.stonebrew.com	(760) 471-4999 (760) 471-7690	\$26.3 \$16.8 56	239	Manufacturer and distributor of draft beer	Greg Koch Steve Wagner	1996
<b>49</b> (NR)	<b>I.E. - Pacific Inc.</b> 1663 Pacific Rim Court, San Diego 92154 www.iepacific.com	(619) 671-5870 (619) 671-5877	\$24.7 \$18.3 35	28	8(a) & HUBZone certified general and engineering contractor	Diane Koester-Dion	1993
<b>50</b> (48)	<b>Xnergy</b> 2721 Loker Ave. W., Carlsbad 92010 www.xnergy.com	(760) 438-7676 (760) 438-7679 (800) 496-3749	\$23.9 \$26.8 (11)	60	Engineering and construction company	Jason Davis	2001

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